

Message Text

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FM AMEMBASSY MOSCOW

TO SECSTATE WASHDC IMMEDIATE 2666

INFO USINFO WASHDC IMMEDIATE

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USINFO FOR IPS/PO - HOLWAY

FOR SHULTZ AND VOA

E.O. 11652: N/A

TAGS: OVIP (SHULTZ GEORGE)

SUBJ: VISIT OF SECRETARY SHULTZ AND PARTY - PRESS CONFERENCE-- OCT 3.
1973

FOLLOWING IS TRANSCRIPT OF SUBJECT PRESS CONFERENCE ; BEGIN TEXT:

1. JOSEPH A. LOFTUS; WE HAVE AN AGREEMENT WITH THE RUSSIANS
THAT THOSE PAPERS THAT HAVE BEEN DISTRIBUTED TO YOU WILL NOT BE
TRANSMITTED UNTIL 1:00. CAN YOU MANAGE, AS I SAY, TO KEEP OUR
PART OF THE BARGAIN?

2. SECRETARY SHULTZ: MR. PATOLICHEV AND I AS THE CO-CHAIRMAN
OF THE JOINT COMMITTEE HAVE JUST SIGNED THE MINUTES OF THE
SESSIONS THAT WE'VE HAD HERE AND THEN WITNESSED THE OPENING OF
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A NEW AND EXPANDED COMMERCIAL OFFICE. I THINK BOTH OF THESE
EVENTS SYMBOLIZE THE PROGRESS MADE HERE THIS WEEK IN TERMS OF
THE VARIOUS SUBSTANTIVE THINGS THAT WERE DISCUSSED THAT
REPRESENT ACTIONS OF ONE KIND OR ANOTHER, AND THE APPEARANCE

PHYSICALLY IN CONCRETE TERMS OF A FACILITY THAT WILL HELP TO EXPAND THE TRADING RELATIONSHIP BETWEEN THE TWO COUNTRIES.

3. I CERTAINLY REGARD THE VISITS HERE AS VERY CONSTRUCTIVE AND HELPFUL IN THE DEVELOPMENT OF OUR ECONOMIC RELATIONSHIPS AND OF COURSE THESE CONTRIBUTE TO THE RELATIONSHIPS MORE BROADLY BETWEEN THE SOVIET UNION AND THE U.S. . I THINK YOU HAVE RECEIVED A COPY JOE MENTIONED OF THE JOINT STATEMENT, WHICH IS SORT OF A SUMMARY OF THE MINUTES AND A RECORD OF WHO-ALL WAS INVOLVED. AND ALSO OF THE PEOPLE SEEN BY MEMBERS OF OUR DELEGATION IN ADDITION TO THOSE WHO WERE OFFICIALLY MEMBERS OF THE COMMISSION SO THAT YOU GET AN IDEA OF THE SCOPE OF THE ACTIVITIES OF THE AMERICAN DELEGATION HERE. I WON'T TRY TO SUMMARIZE ALL OF THAT BUT WILL GO IMMEDIATELY TO YOUR QUESTIONS.

Q. MR. SHULTZ, YOU SPENT FOUR HOURS APPROXIMATELY WITH SENIOR SOVIET LEADERS AND WE KNOW ABSOLUTELY NOTHING ABOUT WHAT PASSED. CAN YOU GIVE US ANY HINT OF WHAT YOU TALKED ABOUT AND WHAT...?

A. WELL, THE DISCUSSIONS WERE ON MONDAY EVENING WITH GENERAL SECRETARY BREZHNEV , AND ON TUESDAY AFTERNOON WITH CHAIRMAN KOSYGIN AND I WOULD SAY THAT THERE WAS SOME OVERLAP BETWEEN THE TWO AND BOTH, OF COURSE, DWELT ON THE PROBLEMS OF ECONOMICS AND TRADE. THERE WAS ALSO DISCUSSION, PARTICULARLY WITH KOSYGIN AND SOME OTHER SOVIET OFFICIALS. THEY WERE INTERESTED IN THE EVENTS IN NAIROBI, THE INTERNATIONAL MONETARY DEVELOPMENT, THINGS OF THAT KIND. SO WE HAD A SORT OF GENERAL DISCUSSION OF WORLD ECONOMIC CONDITIONS, AND OF COURSE A GREAT VARIETY OF ASPECTS OF THOSE THINGS THAT AFFECT THE RELATIONSHIP ON ECONOMICS AND TRADE BETWEEN THE TWO COUNTRIES. CERTAINLY THE QUESTION OF OUR PRESENT DISCRIMINATORY TARIFFS AGAINST SOVIET GOODS WAS RAISED AND WE DISCUSSED THAT PROBLEM THAT REPRESENTS ONE OF THE PROBLEMS THAT WE HAVE WHICH WE WANT TO RESOLVE THAT CAME UP AS WELL AS OTHER ISSUES.

Q. MR. SECRETARY, CAN YOU TELL US HOW THEY REACTED TO THE LIKEHOOD THAT CONGRESS THIS YEAR IS GOING TO BLOCK AGAIN THE MFN?

A. WELL, AS I HAVE SAID TO MY PEOPLE, INCLUDING THEM, IT IS DIFFICULT TO PREDICT EXACTLY WHEN, LET ALONE EXACTLY WHAT, THE UNCLASSIFIED

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CONGRESS WILL TAKE ACTION ON. ON ALMOST ANY MATTER CONGRESS OPERATES ON ITS OWN TERMS AND I WOULDN'T PREDICT THAT THERE WILL BE DEFINITIVE ACTION DURING THIS YEAR NOR I WOULDN'T SAY THAT THERE WON'T BE, SO IT WOULDN'T PREDICT THAT, I KNOW THAT MY EXPECTATION IS THAT TRADE BILL WILL BE BROUGHT OUT ONTO THE HOUSE FLOOR PROBABLY SOMETIME IN OCTOBER AND I WOULD EXPECT THAT IT WILL NOT FINALLY BE VOTED IN TERMS OF A CONFERENCEABLE BILL UNTIL SOMETIME PERHAPS IN FEBRUARY OR IN THE SPRING SOMETIME OR SOMETHING ON THAT ORDER. NOW WHAT IT WILL CONTAIN IN TERMS OF THE MOST-FAVORED NATION OR THE PROBLEM OF DISCRIMINATION IN TARIFFS AGAINST SOVIET GOODS AND THE GOODS OF OTHER NON- MARKET ECONOMIES REMAINS TO BE SEEN AND THE PRESIDENT'S POSITION ON THAT, WHICH I CERTAINLY SUPPORT, IS THAT

WE SHOULD HAVE AUTHORITY, EITHER IN THAT BILL OR SEPARATELY TO GRANT THIS CONDITION WHICH WE GRANT TO OTHER COUNTRIES WITH WHOM WE HAVE SUBSTANTIAL TRADE.

Q. MR. SHULTZ, WHAT WAS... REACTION TO THE POINT YOU JUST MADE, THAT YOU WEREN'T SURE WHAT WAS GOING TO HAPPEN, WHAT WAS THEIR REACTION WHEN YOU SPELLED THAT OUT TO THEM?

A. WELL, I THINK THAT YOU HAVE TO ASK THE MEMBERS OF THE SOVIET DELEGATION FOR THEIR REACTION, THEY WILL SPEAK FOR THEMSELVES. I ALWAYS FIND IT A BAD PRACTICE TO TRY TO SPEAK FOR OTHER PEOPLE. I CAN SPEAK FOR MYSELF TO A DEGREE, AND IF I'M LUCKY, FOR THE ADMINISTRATION. (LAUGHTER), BUT I WOULDN'T WANT TO SPEAK FOR THEM.

Q. MR. SHULTZ, WE KNOW THAT THE FINAL SETTLEMENT ON THE LEND-LEASE BILL IS BEING HELD UP BY THE ACTION IN CONGRESS ON THE MFN. ARE ANY OTHER ELEMENTS OF THE TRADE PACKAGE WITH THE SOVIETS BEING BLOCKED BECAUSE CONGRESS HASN'T PASSED MFN?

A. WELL, THE WHOLE AGREEMENT, AS I UNDERSTAND IT, CAN'T COME INTO BEING LITERALLY UNTIL THE VARIOUS CONDITIONS ARE SATISFIED AND THE LEND-LEASE PART IS ONE OF THE PARTS THAT HAS MONEY CONNECTED WITH IT THAT IS OBVIOUSLY HELD UNTIL ALL PARTS OF THE BARGAIN, INCLUDING THE MFN PART, CAN BE GRANTED. OF COURSE, WE HAVE SEEN A VERY SUBSTANTIAL INCREASE IN TRADE OVER THE PAST THREE YEARS FROM TOTAL TURNOVER OF ABOUT DOLLS. 200 MILLION IN 1971 TO ABOUT DOLLS. 600 MILLION OR A LITTLE OVER

THAT IN 1972, AND WELL, WE DON'T KNOW ABOUT 1973 FULLY YET, BUT IT'S NOT HARD TO PROJECT ON THE ORDER TO SAY, DOLLS. 1 1/2 BILLION OR SOMETHING ON THAT ORDER. I THINK I'M UNCLASSIFIED

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CORRECT IN THAT INTERPRETATION OF THE AGREEMENT.

Q. DID YOU DISCUSS THE JEWISH QUESTION WITH THE SOVIET LEADERS?

A. WELL, IT HAS COME UP AND NATURALLY, IN EXPLAINING AND TRYING TO GIVE AN UNDERSTANDING OF WHAT IT IS THAT IS BOTHERING PEOPLE IN OUR CONGRESS ONE TRIES TO EXPLAIN THAT, BUT THIS IS NOT BY WAY OF ANY EFFORT ON MY PART TO TRY TO TELL THE SOVIETS HOW TO RUN THEIR INTERNAL AFFAIRS. BUT BY WAY OF EXPLANATION OF WHAT IS GOING ON IN OUR COUNTRY.

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FM AMEMBASSY MOSCOW

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INFO /USINFO WASHDC IMMEDIATE

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Q. MR. SHULTZ, THERE IS SOME FEELING APPARENTLY IN WASHINGTON THAT ONE OF THE PROBLEMS HOLDING UP THE FINANCING OF TRADE IS INFORMATION, ACCESS TO INFORMATION, TO THE BANKERS IN THE U.S. AND THE EXPORT-IMPORT BANK ON EVERYTHING, FROM BALANCE OF PAYMENTS TO GAS RESERVES, OIL RESERVES AND SO FORTH IN SIBERIA. MY QUESTION IS THIS --- DID THE SUBJECT OF ACCESS TO INFORMATION OR HAVING TO BREAK DOWN SECRECY BARRIERS COME UP IN YOUR DISCUSSION AND IF SO HOW WERE THEY HANDLED?

A. WELL, THAT IS A SUBJECT THAT IS CONTINUOUSLY DISCUSSED, PROJECT BY PROJECT, OBVIOUSLY, THIS IS, BEFORE YOU AGREE ON A PROJECT YOU HAVE TO KNOW ABOUT IT, WHAT IT IS, AND HOW MUCH THE COSTS ARE, AND WHAT THE PRICES ARE GOING TO BE, AND SO ON. SO, THERE HAS TO BE AN EXTENSIVE DEVELOPMENT OF INFORMATION ON A PARTICULAR PROJECT. I BELIEVE THE ASPECTS OF THIS QUESTION HAVE RECEIVED MORE GOVERNMENTAL ATTENTION LATELY ARE ARE THE QUESTIONS OF SORT OF THE OVERALL FLOW OF TRADE AND CREDIT AND RESERVES AND THINGS OF THAT KIND. NOW WE DISCUSSED ALL UNCLASSIFIED

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OF THOSE MATTERS AND I DON'T HAVE ANY CONCRETE EXPLICIT THING TO REPORT OTHER THAN TO SAY THAT I THINK WE HAVE A BETTER UNDERSTANDING OF WHAT IS NEEDED, WHY IT IS NEEDED, AND I THINK WE HAVE THE BASIS FOR PROGRESSING ON THIS ISSUE. OBVIOUSLY, IF WE ARE TO HAVE TRADING ARRANGEMENTS ON PROJECTS OF THE SIZE OF SOME OF THOSE THAT ARE UNDER EXPLORATION NOW, THERE IS A GREAT DEAL OF INFORMATION THAT EVERYBODY WILL WANT TO HAVE TO BE SURE THAT THOSE PROJECTS STAND ON A SOUND ECONOMIC FOUNDATION.

Q. YOU THEN IN OTHER WORDS WOULD SHARE THE POINT OF VIEW OF SEVERAL BANKERS, DAVID ROCKEFELLER IN PARTICULAR. HE HAS INDICATED THAT IT WOULD BE NECESSARY TO HAVE ACCESS TO INFORMATION BEFORE THESE PROJECTS ARE ACTUALLY UNDERTAKEN.

A. WELL, NATURALLY, ON INDIVIDUAL PROJECTS, PEOPLE NEED TO KNOW WHAT IS GOING ON IN THE PROJECT, AND THERE IS NOT REALLY ALL THAT MUCH DISAGREEMENT ON THAT POINT. ON THE

NORTH STAR GAS PROJECT FOR EXAMPLE, WE HOW HAVE AMERICAN ENGINEERS ON THE GROUND AND THEY'RE MAKING THEIR OWN EXAMINATION IN SORT OF ENGINEERING TERMS WHICH WILL PRESUMABLY FORM THE BASIS FOR A BETTER ESTIMATE OF COSTS ON THEIR PART. SO THAT'S AN EXAMPLE OF THE KIND OF ADDITION TO INFORMATION THAT IS GOING TO BE A CONTINUOUS FLOW, I AM SURE, AS THESE PROJECTS DEVELOP AND AS TRADE EXPANDS.

A. MR SECRETARY, SINCE YOU PREFER TO LET THE RUSSIANS SPEAK FOR THEMSELVES AS FAR AS THEIR REACTION TO THE POSSIBILITY OF MFN NOT BEING GRANTED, WHAT IS YOUR FEELING ABOUT THE EFFECT ON US-SOVIET TRADE AND ECONOMIC RELATIONS IN GENERAL, IF, AS SEEMS LIKELY, MFN IS NOT GRANTED?

A. WELL, LET ME FIRST ASK YOU, IF I COULD, TO TAKE OUT OF YOUR QUESTION " AS SEEMS LIKELY" . THERE IS THAT FEELING-- THE ADMINISTRATION'S POINT OF VIEW IS VERY CLEAR, THE PRESIDENT'S POINT OF VIEW-- THAT WE BELIEVE THAT THIS IS SOMETHING THAT WE SHOULD DO AND WE INTEND TO WORK AT IT AND WE WILL CONTINUE TO WORK ON IT. NOW, AS FAR AS WHY WE THINK IT IS IMPORTANT NOT ONLY TO DELIVER ON A PIECE IN AN AGREEMENT THAT WAS SIGNED BETWEEN THE PRESIDENT AND GENERAL SECRETARY BREZHNEV. IT IS IMPORTANT, BECAUSE, OVER ANY PERIOD OF TIME, IF WE INSIST ON MAKING OUR CONSUMERS PAY HIGHER PRICES BY QUITE A LOT BECAUSE OF THE HIGHER TARIFFS EXACTED ON SOVIET GOODS THAN ON OTHER GOODS, THEN THAT'S GOING TO LIMIT THE SCOPE OF IMPORTS TO THE U.S. FROM THE UNCLASSIFIED

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SOVIET UNION AND THEREBY LIMIT, AND EVENTUALLY SEVERELY, THE ABILITY FOR TRADE TO EXPAND BETWEEN THESE TWO COUNTRIES, NOW, PRESUMABLY IN THE LONG RUN, WITH RESPECT TO ANY COUNTRY, WE EXPORT IN ORDER TO IMPORT. IT'S BECAUSE THERE ARE THINGS THAT WE WANT TO IMPORT THAT WE EXPORT. THAT'S WHAT TRADE IS ABOUT. SO, IF WE'RE GOING TO HAVE TRADE, AT THE SAME TIME TO STAND THERE AND SAY "NO" WE'RE NOT GOING TO TAKE YOUR IMPORTS," IT'S KIND OF RIDICULOUS. SO I THINK THE QUESTION IS NOT SOME SORT OF TECHNICAL THING ABOUT MFN, IT'S A QUESTION ABOUT WHETHER OR NOT WE INTEND TO HAVE AN EXPANDED TRADING AND ECONOMIC RELATIONSHIP BETWEEN THE U.S. AND THE SOVIET UNION, AND THE ADMINISTRATION'S POSITION IS, AND I CERTAINLY SUPPORT THE IDEA, THAT THAT WILL BE GOOD FOR US. THAT IS THE BASIS ON WHICH THE MFN PROPOSAL IS ADVANCED.

Q. HAVE YOU HEARD ANYTHING FROM THE SOVIETS THAT WOULD INDICATE THEY ARE MOVING TO MEET THE REQUIREMENTS OF THE JACKSON AMENDMENT?

A. WELL, I CAN OBSERVE SOME THINGS. I OBSERVE-- AND I DON'T KNOW THAT I WOULD PUT IT THAT THEY ARE MOVING TO MEET THE REQUIREMENTS OF THE JACKSON AMENDMENT -- BUT YOU CAN OBSERVE, AS I UNDERSTAND IT, THAT THERE HAS BEEN MUCH LARGER GRANTING OF PERMISSION TO EMIGRATE, SAY LAST YEAR THAN THE YEAR BEFORE, AND THE YEAR BEFORE THAT, AND SO ON. SO THAT THIS FLOW IS THERE, IF THAT IS THE OBJECTIVE, IF THAT IS

WHAT CONCERNS SENATOR JACKSON AND HIS SUPPORTERS, THERE IS SOME EVIDENCE THERE FOR THEM TO LOOK AT. AND THERE HAS ALSO BEEN SOME ACTION TAKEN ON THE TAX.

Q. DID YOU ASK FOR A REPORT ON THE HARD-CORE LIST OF JEWISH EMIGREES THAT MR. KISSINGER GAVE MR. BREZHNEV?

A. NO, I DIDN'T.

Q. MR. SECRETARY, UNITED STATES INTEREST IN SIBERIAN RESOURCES HAS BEEN FOCUSED MAINLY ON NATURAL GAS SO FAR. IS THERE ANY AMERICAN INTEREST IN THE DEVELOPEMENT OF A TRANS-SIBERIAN OIL PIPELINE TO THE PACIFIC?

A. WELL, THERE ARE A VARIETY OF PROJECTS UNDER DISCUSSION. THERE IS A PROJECT THAT IS JOINT --- AT LEAST PROSEPECTIVELY IT MAY BE JOINT-- INVOLVING THE JAPANESE, THE SOVIETS, AND THE U.S. THERE IS THE NORTH STAR PROJECT. THEN THERE ARE A VARIETY OF OTHER PROJECTS WE HAVE DISCUSSED THAT ESSENTIALLY HAVE THE ATTRIBUTES OF COMBINING PRXIMITY TO NATURAL RESOURCES, SUCH UNCLASSIFIED

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AS BAUXITE, OR COPPER, OR MANGANESE, OR

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SOMETHING LIKE THAT, WITH ACCESS TO RELATIVELY INEXPENSIVE POWER, WHICH IS SO ESSENTIAL TO DEVELOP THOSE RAW MATERIALS. SO THAT'S ANOTHER TYPE OF PROJEECT. SO THERE ARE QUITE A

WIDE RANGE OF THINGS THAT WE THINK ARE POTENTIALLY MUTUALLY BENEFICIAL UNDER DISCUSSION.

Q. DID YOU TALK ABOUT A TIMETABLE FOR CHANGING THE EXPORT-IMPORT BANK'S LIMITATIONS ON CREDIT? THAT NEEDS LEGISLATIVE...

A. WE HAVE DISCUSSED THE GENERAL QUESTION OF CREDIT AND WE HAVE, I THINK, SEEN AND BROUGHT OUT THE CONNECTION OF THAT AS EXPANDED INTO THE LEVELS IMPLIED BY SOME OF THESE VERY LARGE PROJECTS, THE CONNECTION OF THAT WITH THE INFORMATION THAT IS NEEDED, WHICH REFERS TO A QUESTION ASKED HERE EARLIER. THE QUESTION OF EXPORT-IMPORT AUTHORITY, OF COURSE, IS A SEPARATE QUESTION AND EX-IM IS LOANING ALL OVER THE WORLD. I THINK ITS TOTAL OUTSTANDING RIGHT NOW WITH THE SOVIET UNION IS DOLS. 337 MILLION, SO THAT IS A RELATIVELY SMALL SUM IN THE OVERALL PORTFOLIO OF THE EXPORT-IMPORT BANK RIGHT AT THE UNCLASSIFIED

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MOMENT.

Q. I WONDER IF YOU WOULD CLARIFY A POINT, COMING BACK TO MFN. SOME OF US ARE UNDER THE IMPRESSION THAT THE SOVIET UNION HAS MADE THE GRANTING OF MFN AN ABSOLUTE PREREQUISITE TO THE IMPLEMENTATION OF THE OCTOBER 1972 TRADE AGREEMENT, WHICH MEANS LEND-LEASE AND CREDITS AND EVERYTHING ELSE THAT'S IN THAT AGREEMENT. NOW, IS THIS ASSUMPTION CORRECT, AND IF IT'S NOT CORRECT, THEN WHAT IS THE POSITION ON THE IMPLEMENTATION OF THE OCTOBER 1972 AGREEMENT?

A. WELL, THE AGREEMENT CONTAINED AN AGREEMENT ON OUR PART ON MFN. FROM THE STANDPOINT OF PRESIDENT AND THE ADMINISTRATION AND MANY OTHER PEOPLE THROUGHOUT OUR COUNTRY, WE THINK THAT IT IS A GOOD THING FOR US TO NOT DISCRIMINATE AGAINST SOVIET GOODS AS THEY ENTER OUR MARKET AND WE INTEND TO DO EVERYTHING WE CAN TO SEE THAT THAT IS IMPLEMENTED. OUR POSITION IS THAT WE ARE GOING TO WORK TO THAT END AND WE FEEL THAT WE ARE ON THE RIGHT TRACK AND, AS YOU KNOW, RIGHT ALWAYS TRIUMPHS IN THE END. WE HOPE.

Q. MR. SECRETARY, HOW MUCH TIME WAS DEVOTED TO OTHER ASPECTS OF THE JACKSON AMENDMENT THAT MIGHT PROVE TO BE BARRIERS TO U.S. - SOVIET TRADE?

A. WE DIDN'T DWELL ON THAT SUBJECT.

Q. CAN WE ASSUME FROM WHAT YOU SAID THAT THE SOVIETS HAVE NOT YET COMPLIED WITH REQUESTS FOR INFORMATION THAT WOULD ENABLE THE EX-IM BANK TO GIVE THEM ADDITIONAL CREDITS?

A. NO, THAT'S NOT CORRECT. THERE IS A SORT OF AN UNDERSTOOD LEVEL THAT WAS AGREED TO BEFORE. THEY ARE WELL WITHIN THAT LEVEL. ADDITIONAL PROPOSALS COME ALONG -- THERE ARE SOME PROPOSALS IN THE WORKS THAT ARE POTENTIALLY OF VERY LARGE SCALE-- AND AS THE SCOPE ENLARGES, CERTAINLY YOU WANT TO KNOW MORE ABOUT ALL OF THE CONDITIONS SURROUNDING THAT EXTENSION OF CREDIT. SO THERE HAS BEEN A FAIR AMOUNT OF DISCUSSION ON THAT POINT AND I THINK FRUITFUL DISCUSSION ON THAT POINT.

Q. WILL YOU TELL US SOMETHING ABOUT THE MESSAGE FROM PRESIDENT NIXON WHICH YOU BROUGHT TO GENERAL SECRETARY BREZHNEV?

A. WELL, I DID' NT HAVE A WRITTEN MESSAGE, BUT I HAD A POINT OF VIEW WHICH I THINK YOU CAN FAIRLY WELL SENSE FROM WHAT I HAVE SAID HERE, BUT SINCE IT WAS IN THE NATURE OF A REQUEST BY THE PRESIDENT PERSONALLY, FOR ME TO MAKE SOME STATEMENTS TO THE GENERAL SECRETARY PERSONALLY, I THINK I'LL LEAVE UNCLASSIFIED

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IT AT THAT.

Q. MR. SECRETARY, HAS YOUR VISIT, DO YOU FEEL, CLEARED THE WAY FOR ANY ACTION IN THE NEAR TERM ON ANY OF THE MAJOR PROJECTS? WE UNDERSTOOD BEFORE THEY WERE STILL QUITE A WAYS OFF, YET YOU HAVE TALKED ABOUT PROGRESS, ABOUT FRUITFUL DISCUSSIONS, ABOUT SOME OTHER THINGS LIKE THAT. CAN WE EXPECT SOME ACTION FAIRLY SOON ON ANY OF THESE BIG PROJEECTS, EITHER IN THE WAY OF GRANTING CREDITS OR SIGNING SOME NEW DEALS?

A. WELL, THERE IS A FLOW OF ACTIVITY THAT HAS BEEN GROWING IN ITS SCOPE AND IN THIS FLOW THERE ARE A WHOLE VARIETY OF ACTIONS TAKEN, AND I THINK THE FACT THAT THERE IS ACTION AS WELL AS TALK IS PROBABLY AS WELL SUGGESTED AS ANYTHING BY THE NUMBERS, NAMELY 200 MILLION, 600 MILLION, 1 1/2 BILLION. THAT'S A LOT OF ACTIVITY THAT IS RECORDED IN THE FORM OF BACK AND FORTH FLOWS OF TRADE. AS FAR AS THE VARIOUS PROJECTS ARE CONCERNED , THEY ARE BEING REVIEWED, THERE WILL BE SOME DISCUSSIONS IN WASHINGTON, I BELEIVE, WEEK AFTER NEXT, ON SOME OF THE GAS PROPOSALS, AND THERE'S A CONTINUING FLOW OF EXPLORATION. BUT, OF COURSE, ON ANY PROJECT, BUT PARTICLUARLY ON THESE PROJECTS OF GREAT IMPORTANCE BOTH TO US AND THE SOVIET UNION, IT IS ESSENTIAL TO HAVE THE FACTS AS BEST YOU CAN JUDGE THEM, AND BE ABLE TO MAKE AS INFORMED A JUDGEMENT AS POSSIBLE ON THE ECONOMIC FOUNDATIONS OF EACH ONE OF THESE INDIVIDUAL DEALS.

Q. MR. SECRETARY, YOU MENTIOED THE DISCUSSION OF THE NAIROBI TALKS WITH THE SOVIET LEADERS. DO YOU HAVE ANY VIEWS ON THE DESIRABILITY OR THE LIKELIHOOD OF THE SOVIET UNION'S JOINING THE INTERNATIONAL MONETARY COMMUNITY AS TRADE DEVELOPS TO A LARGE SCALE?

A. NO, I WOULDN'T WANT TO EXPRESS A VIEW ON THAT, NOR TO LEAVE THE IMPLICATION THAT THEY WERE EXPLORING THE SUBJECT WITH ME BECAUSE THEY WEREN'T . OBVIOUSLY THEY DEAL EXTENSIVELY IN TRADING ARRANGEMENTS WITH COUNTRIES TROUGHOUT THE WORLD AND THE STATUS OF THE MONETARY SYSTEM THAT IS USED BY THE MARKET -BASED ECONOMIES IS NATURALLY OF INTEREST TO THEM. HOW ARE THE PROSPECTS FORA A SETTLEMENT EMERGING AND WHAT CAN BE EXPECTED IN THE MEANTIME AND SO ON. SO, I THINK I INTERPRETED THE QUESTIONS THAT I WAS ASKED MORE AS INFORMATIONAL , AND I DON'T HAVE COMMENT BEYOND THAT.

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Q. MR. SHULTZ, I NOTICE FROM THE COMMUNIQUE HERE THAT IT WAS ANTICIPATED THAT THE TWO-WAY SOVIET-US TRADE WOULD REACH ROUGHLY \$1 1/2 BILLION THIS YEAR. COULD YOU ELABORATE ON THAT, BOTH IN TERMS OF IMPORTS AND EXPORTS, AND REVENUE, WHERE THIS TRADE IS COMING FROM?

A. WELL, IT'S OBVIOUSLY AN EXTRAPOLATION, AND I THINK THAT SO FAR THIS YEAR \$900 MILLION THROUGH JULY, SO . . .

Q. DOES THAT INCLUDE THE GRAIN FIGURES?

A. THAT INCLUDES EVERYTHING. WE ARE TALKING ABOUT CALENDAR 1973, SO DON'T PUT DOWN THAT 1 1/2 BILLION IS SOME SORT OF A SACROSANCT NUMBER. IT'S JUST SAYING THAT THROUGH JULY, 900 MILLION, SO THAT'S NOT AN UNREASONABLE EXPECTATION. SO YOU LOOK FOR A NUMBER THAT YOU CAN COMPARE WITH LAST YEAR'S NUMBER AND THE YEAR BEFORE'S NUMBER. NOW, OF COURSE UNCLASSIFIED

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THERE ARE IN THOSE NUMBERS A LOT OF AGRICULTURAL PROJECTS, BUT THE NUMBER IS NOT GOING TO GROW LIKE THAT WITHOUT BEING COMPOSED OF A LOT OF GROWTH ON NON-AGRICULTURAL PROJECTS. AND I THINK SHIPMENTS OF OUR EQUIPMENT TO THE KAMA RIVER TRUCK FACTORY, FOR EXAMPLE, ARE AN EXAMPLE OF AN ITEM, AND THERE ARE OTHERS.

Q. IS THERE A PROBLEM HERE OF SOVIETS HOLDING UP PAYMENTS

TO SOME AMERICAN CONTRACTORS AS A NEGOTIATING WEDGE?

A. NOT THAT I KNOW OF. NO. AS FAR AS I HAVE BEEN ABLE TO OBSERVE, THE EXPERIENCE OF THOSE TRADING WITH THE SOVIET UNION IS THAT THEY DELIVER ON THEIR CONTRACTS AND THEY PAY THEIR BILLS. VERY RELIABLE UNIT TO DEAL WITH.

Q. MR. SECRETARY, IS THERE ANY PROSPECT THAT AMERICAN FIRMS WILL COME IN ON THE KURST STEEL PROJECTS WHICH WAS BEGUN BY THE WEST GERMANS?

A. I DON'T KNOW. (TURNS) DO YOU KNOW THE ANSWER TO THAT?

THIS IS MR. LAZARUS.

LAZARUS. SOME AMERICAN FIRMS ARE TALKING TO THE SOVIETS ON THAT PROJECT.

Q. NO COMMITMENTS MADE YET?

LAZARUS. NO COMMITMENTS.

Q. MR. SHULTZ, I NOTICE THAT BUSINESS FACILITIES ARE NONE OF THE SUBJECTS FOR DISCUSSION. AS YOU MAY BE AWARE, MOST OF THE BUSINESSMEN IN THIS TOWN ARE PRETTY UNHAPPY ABOUT THE WAY THEY HAVE TO WORK AND OPERATE, AND THE COST THEY HAVE TO PAY TO DO IT. DID THIS SUBJECT COME UP AT ALL?

A. YES, THIS IS A SUBJECT THAT WE HAVE DISCUSSED A GREAT DEAL. I THINK THE OPENING OF THE NEW COMMERCIAL OFFICE THAT SECRETARY DENT CUT THE RIBBON IN FRONT OF THIS MORNING, IS AN EXAMPLE OF SOME PROGRESS ON THAT SCORE. IN ADDITION, IN NEW YORK I THINK A COUPLE WEEKS AGO, AN AGREEMENT WAS UNCLASSIFIED

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SIGNED FOR THE CONSTRUCTION OF AN INTERNATIONAL TRADE COMPLEX HERE THAT WILL CONTAIN OFFICE SPACE AND OTHER FACILITIES. SO THAT'S A SUBJECT THAT WE THINK IS VERY IMPORTANT AND WE DISCUSSED A LOT AND WE FEEL THAT THERE IS, IN THIS CASE, VISIBLE PROGRESS BEING MADE IN THE SENSE THAT YOU CAN WALK DOWN THE STREET AND LOOK AT IT.

Q. EXCEPT 1978 IS A LONG WAY AWAY AND A LOT OF BUSINESSMEN AND BANKERS WILL TELL YOU THAT THE REAL PROBLEM IS WHAT IS GOING TO HAPPEN TOMORROW. AT THE MOMENT THEY KNOW THAT THEY ARE IN A CLASH WITH LOCAL AUTHORITIES HERE OVER JUST A QUESTION OF RENTS, WHICH ARE IN SOME CASES HIGHER THAN IN TOKYO. NOW, DID YOU GET INTO THAT KIND OF DISCUSSION?

A. THE DISCUSSION OF THAT TYPE OF THING IS SORT OF A CONTINUING STREAM IN THE DISCUSSIONS THAT PARTICULARLY MR. LAZARUS HAS HAD ON THIS GENERAL ISSUE. I THINK THAT EVERYBODY ALWAYS HAS THE IDEA THAT WHAT WE MIGHT SEE IN BEING IN 1980 REALLY SHOULD BE PRESENTLY INSTANTANEOUSLY.

LIKE INSTANT COFFEE, OR SOMETHING. AND SOMETIMES IT'S POSSIBLE TO MOVE FAST AND SOMETIMES IT TAKES A LITTLE LINGER, BUT IT'S A SUBJECT WE HAVE BEEN WORKING ON, AND..... I WAS GOING TOSAY A GOOD START HAS BEEN MADE... I THINK MORE THAN A START HAS BEEN MADE IN THE FORM OF A BUILDING THAT WAS DEDICATED AND IN TERMS OF THE IMPROVED FACILITIES THAT ARE PRESENT NOW, BUT A GREAT DEAL REMAINS TO BE DONE. OTHERWISE THIS FACILITY WOULDN'T BE PLANNED FOR CONSTRUCTION, BUT IT'S A POINT THAT IS GETTING AND DESERVES CONTINUING WORK ON OUR PART AND ON THE SOVIET'S PART.

Q. DID YOU MAKE HEADWAY ON THAT SPECIFIC ISSUE.....

Q. SURE, YES, WE HAVE DISCUSSED IT AND THERE'S GRADUAL IMPROVEMENT, ADDITIONAL FIRMS ARE CERTIFIED TO HAVE REPRESENTATION HERE, I WAS NOT HERE, SAY, THREE YEARS AGO TO LOOK AND SEE WHAT THE FACILITIES WERE, BUT MY GUESS IF YOU LOOKED THEN AND TOOK ANOTHER LOOK TODAY IT WOULD BE DIFFERENT. AND I THINK THAT'S A CONTINUING THING. HAVING SAID THAT, I DON'T WANT IN ANY SENSE TO TAKE THE PRESSURE OFF THE PROBLEM.

Q. IS THERE ANY PARTICULAR REASON, MR. SECRETARY, WHY YOU DID NOT VISIT THE OFFICES OF AMERICAN BUSINESSES YESTERDAY AS YOU WERE ORIGINALLY SCHEDULED?

A. YES, THERE IS A PARTICULAR REASON WHY I DIDN'T DO THAT. IT WAS THAT WHEN I WAS COMING HERE I ASKED TO SEE MR. BREZHNEV
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AND MR. KOSYGIN, IF THAT WERE POSSIBLE. AND WHEN I ARRIVED, I HAD A MEETING WITH MR. PATOLICHEV, AND HE INFORMED ME THAT IT WOULD BE POSSIBLE. AND THAT PROBABLY SOMETIME IN THE LATE AFTERNOON OR EARLY EVENING MONDAY, MR. BREZHNEV WOULD BE ABLE TO SEE ME, AND MR. KOSYGIN WAS JUST RETURNING FROM YUGOSLAVIA THAT DAY AND PROBABLY SOMETIME TUESDAY. BUT HE DIDN'T KNOW EXACTLY WHEN MR. KOSYGIN WOULD BE ABLE TO SEE ME. AS IT TURNED OUT THAT AROUND 3 O'CLOCK WAS THE TIME MR. KOSYGIN WAS AVAILABLE, SO THAT'S WHEN I WENT. I REGRET NOT HAVING THE OPPORTUNITY TO VISIT THOSE FACILITIES AND WOULD DO SO IF I HAD THE TIME. I THINK WE DID HAVE MEMBERS OF OUR DELEGATION VISIT THEM, HOWEVER.

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ACTION EUR-25

INFO OCT-01 ISO-00 SSO-00 NSCE-00 INRE-00 SPC-03 AID-20

EB-11 NSC-10 RSC-01 CIEP-02 TRSE-00 SS-15 STR-08

OMB-01 CEA-02 L-03 H-03 CIAE-00 COME-00 FRB-02 INR-10

NSAE-00 XMB-07 OPIC-12 LAB-06 SIL-01 PA-03 PRS-01

DODE-00 IO-15 AF-10 NEA-10 TAR-02 AGR-20 DRC-01 SAI-01

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Q. WHAT WEIGHT DO YOU ASCRIBE TO THE RESTRAINED NATURE OF THE COMMUNIQUE ON YOUR VISIT WITH MR. BREZHNEV AS COMPARED WITH THE COMMUNIQUE ON YOUR PREVIOUS VISIT, OR EVEN MR. KENDALL'S RECEPTION HERE?

A. WELL, I HADN'T APPRECIATED THAT IT WAS RESTRAINED UNTIL I READ IN THE PRESS THAT THE MEETING WAS RESTRAINED, OR I SAW ONE OF THE CLIPS. MY OWN INTERPRETATION OF THE MEETING WAS THAT IT WAS--I HAD MET WITH MR. BREZHNEV ONCE BEFORE HERE AND I MET WITH HIM IN WASHINGTON AND IN GROUPS--THE MEETING WAS VERY CONSTRUCTIVE AND CORDIAL AND I FOUND IT VERY USEFUL. I DIDN'T SEE ANY PARTICULAR CONTRASTS IN TERMS OF RESTRAINT, ALTHOUGH I RECOGNIZE THAT YOU PEOPLE WHO ARE HERE ARE STUDENTS OF ALL THESE DOCUMENTS AND PERHAPS YOU UNDERSTAND IT BETTER THAN I DO, BUT I WAS IN THE MEETING, AND I FELT THAT IN TERMS OF ITS SPIRIT AND TONE, VERY MUCH LIKE THE MEETING THAT I HAD LAST MARCH.

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Q. THE COMMUNIQUE DID NOT USE THAT LANGUAGE.

A. WELL, I REALLY DIDN'T FOCUS MUCH ON THE COMMUNIQUE. IT SAID THAT WE MET AND WHO WAS THERE AND THAT WE DISCUSSED A WIDE RANGE OF TOPICS. THAT'S DESCRIPTIVE.

Q. HAS ANY INFORMATION WHICH YOU HAVE RECEIVED WHILE YOU WERE IN MOSCOW MADE YOU MORE OR LESS OPTIMISTIC AS TO THE POSSIBILITIES OF CONGRESS GRANTING MFN?

A. WELL, I THINK THE QUESTION OF CONGRESSIONAL ACTION IS SOMETHING BASICALLY WE HAVE TO FACE AT HOME. AT THE SAME TIME I THINK THE OVERALL IMPRESSION THAT I CARRY AWAY FROM THIS MEETING IS THAT THE REPRESENTATIVES FROM THE SOVIET UNION ARE PUTTING A HIGH QUALITY OF EFFORT INTO THIS WHOLE DEVELOPMENT OF TRADE AND ECONOMIC RELATIONSHIPS, THAT THERE IS A SERIOUSNESS OF PURPOSE THAT SHOWS THROUGH

ALL THE WAY AND A VERY GOOD SPIRIT ABOUT IT. NOW WE KNOW THAT THERE ARE OBSTACLES IN THE PAST OF THIS DEVELOPMENT. RIGHT NOW THE MFN QUESTION IS ONE THAT LOOMS LARGE. I THINK AS I SAID IN NAIROBI WHEN WE WERE DISCUSSING SOME OF THE OBSTACLES OF A TOTALLY DIFFERENT SORT. THE JOB OF PEOPLE IN PUBLIC OFFICE IS TO TRY TO SOLVE PROBLEMS AND THAT'S WHAT WE'LL TRY TO DO.

Q. HAVE YOU FOUND THE SAME KIND OF ENTHUSIASM ON THE SOVIET SIDE AS, SAY, YOU MAY HAVE FOUND LAST MARCH? IT'S BEEN APPARENT TO SOME OF US THAT THERE IS AN UNDERCURRENT OF DISILLUSIONMENT THAT HAS SURFACED RECENTLY FROM TIME TO TIME ABOUT THE SOVIET-AMERICAN ROMANCE. CAN YOU COMMENT ON THAT, SIR?

A. WELL, IT'S HARD FOR ME TO MAKE SORT OF PRECISE COMPARISONS. WHEN I WAS HERE IN MARCH THE SETTING WAS NOT A FORMAL MEETING OF THE COMMISSION, BUT SORT OF A MORE GENERAL VISIT ON MY PART TO GET ACQUAINTED WITH VARIOUS PEOPLE IN PARTICULAR AND THIS TIME WE HAVE HAD A FORMAL

MEETING OF THE COMMISSION. SO THERE WAS IN A SENSE A MUCH MORE SUBSTANTIVE PIECE OF WORK TO BE DONE THIS TIME AS UNCLASSIFIED

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COMPARED WITH LAST TIME. WHEN I COVMPARE THE GENERAL SORT OF ATMOSPHERE IN MEETINGS WITH PEOPLE THAT I MET WITH BEFORE, IT SEEMED TO ME VERY CORDIAL BEFORE,, IT SEEMED TO ME VERY CORDIAL THIS TIME. IN FACT, TO A DEGREE THESE TEND TO BUILD ON THEMSELVES IN THAT, AS HUMAN BEINGS, WE COME TO KNOW EACH OTHER A LITTLE BIT, AND THEREFORE I THINK I CAN COMMUNICATE MORE EASILY AND FEEL A GREATER SENSE OF CONFIDENCE IN WHAT WE ARE SAYING. SO I DIDN'T DETECT THIS THAT YOU HAVE MENTIONED.

Q. DID YOU DISCUSS THE POSSIBILITY OF THE JACKSON AMENDMENT BEING PUT ON ANY LEGISLATION DEALING WITH THE EXTENSION OF CREDITS TO THE SOVIET UNION?

A. NO, I DIDN'T. WE TALKED ABOUT THIS SORT OF GENERALIZED PROBLEM AND MY GENERAL APPROACH WAS TO SAY THAT THE PRESIDENT WAS SUPPORTING THE AGREEMENT THAT WAS MADE HERE, AND I TRIED TO EXPRESS TO YOU THE REASONS FOR THAT BEYOND, FROM OUR STANDPOINT, FROM THE U.S. STANDPOINT, BEYOND SIMPLY CARRYING THROUGH ON AN AGREEMENT, WHICH I THINK IS IMPORTANT IN AND OF ITSELF. BUT WHY WE HAVE SOMETHING TO GAIN FROM THAT AND THAT WE ARE WORKING ON IT AND INTEND TO KEEP WORKING ON IT, AND WE FEEL THAT THE LOGIC OF THE SITUATION IS ON OUR SIDE AND THAT GRADUALLY THIS WILL EMERGE.

Q. MR. SECRETARY, SOME OF THE THINGS THAT THE SOVIET UNION WANTS TO BUY FROM US MOST, THEY CANNOT PRESENTLY BUY, PARTI-

CULARLY IN THE FIELD OF HIGH TECHNOLOGY, COMPUTERS, AIR TRAFFIC CONTROL EQUIPMENT, A WHOLE RANGE OF THINGS ARE STILL UNDER THE OFFICE OF EXPORT CONTROL'S RESTRICTIONS. NOW I REALIZE IT'S NOT A NEGOTIABLE SUBJECT, BUT I AM WONDERING IF YOU CAN COMMENT ON HOW THE ADMINISTRATION SEES THE POSSIBILITY OF EASING EXPORT CONTROLS ON THESE SO-CALLED STRATEGIC ITEMS?

A. I DON'T WANT TO MAKE ANY PARTICULAR COMMENT ON THAT BECAUSE THOSE ARE MATTERS THAT ARE UNDER REVIEW, AND I THINK THEY ARE JUST PART OF AN UNFOLDING RELATIONSHIP. THERE WAS A TIME NOT TOO LONG AGO WHEN THE SCOPE OF THINGS THAT WERE PROHIBITED TO TRADE WERE MUCH LARGER. SO THERE HAS BEEN MOTION IN THIS AREA AS IN OTHER AREAS. BUT YOU TRY UNCLASSIFIED

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TO WALK, THEN YOU TRY TO RUN, MAYBE TRY TO TROT, THEN TRY TO RUN, BEFORE YOU TRY TO DO THE BALLET. (LAUGHTER) WE MAY NEVER BE ABLE TO DO THE BALLET LIKE THEY DO IT HERE.

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Message Attributes

Automatic Decaptioning: X
Capture Date: 11 MAY 1999
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 03 OCT 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973MOSCOW12177
Document Source: ADS
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: n/a
Film Number: n/a
From: MOSCOW
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19731065/abqcegaq.tel
Line Count: 727
Locator: TEXT ON-LINE
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 14
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: izenbei0
Review Comment: n/a
Review Content Flags:
Review Date: 29 OCT 2001
Review Event:
Review Exemptions: n/a
Review History: RELEASED <29-Oct-2001 by chappeld>; APPROVED <07 MAR 2002 by izenbei0>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: VISIT OF SECRETARY SHULTZ AND PARTY - PRESS CONFERENCE-- OCT 3. 1973
TAGS: OVIP, (SHULTZ GEORGE)
To: STATE INFO USINFO
BONN
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005